## COMMONWEALTH OF VIRGINIA Compliance Certification by Non-Participating Manufacturer (Quarterly Deposits made for 2017 Cigarette Sales)

| Part 1: Tobacco Product Manufacturer Identification |  |  |  |  |
|---|--|--|--|--|
| Full Leg<br>Address                                 | al Name:   |  |  |  |
| Contact:<br>Phone:_                                 | <u> </u>   | Fax:   |  |  |
| Part 2:   | : Sales Quarter Ending:  | (Day, Month, and Year)   |  |  |
| Quarters  | s end:   |  |  |  |
|   | March 31 (escrow <i>deposit due</i> May 15; the received in the Virginia Attorney General's O            | his certification and confirming statement from Escrow Bank <i>must be</i> ffice by May 31);   |  |  |
|   | June 30 (escrow <i>deposit due</i> August 15; <i>received</i> in the Virginia Attorney General's O       | this certification and confirming statement from Escrow Bank <i>must be</i> ffice by August 31);   |  |  |
|   | September 30 (escrow <i>deposit due</i> Novemb <i>be received</i> in the Virginia Attorney General's     | per 15; this certification and confirming statement from Escrow Bank <i>must</i> s Office by November 30);   |  |  |
|   | December 31 (Escrow <i>deposit due</i> April 15 Bank <i>must be received</i> in the Virginia Attornation | of following year; this certification and confirming statement from Escrow ey General's Office by April 30).   |  |  |
| Part 3:   | : Units Sold   |  |  |  |
| intermed  |  | ealth of Virginia, whether directly or through a distributor, retailer or similar r, as measured by excise taxes collected by the Commonwealth on of the Commonwealth. |  |  |
| Brand   | Family(s):   |  |  |  |
|   |  |  |  |  |

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## Part 4: Escrow Rates and Deposit Amounts

Explanation concerning inflation adjustments on quarterly payments: Va. Code Section 3.2-4201 requires escrow deposits to be "adjusted for inflation." Va. Code Section 3.2-4200 defines "adjusted for inflation" as increases in accordance with the formula for inflation adjustment set forth in Exhibit C to the Master Settlement Agreement. Each year, this calculation applies an inflation rate of 3% or the actual inflation rate, whichever is greater. The actual inflation rate for the calendar year will not be known until January of the following year. Consequently, for the first three quarters, the escrow deposits due should be calculated using a projected escrow rate based on a 3% inflation percentage for the year. That projected rate is indicated below. The actual inflation rate for the year will become available in January of the following year, and at that time an actual escrow rate for the year, including inflation, will be inserted into the appropriate blank space below on this form as it will appear on the Office of the Attorney General website at www.vaag.com. To determine its Fourth Quarter escrow deposit, the manufacturer should multiply its total units sold during the calendar year times the actual (i.e., newly announced) escrow rate, to get the total of escrow deposits due for the year. The manufacturer should then subtract the total of the first three quarters' escrow deposits that have already been made, to arrive at the amount of escrow that is due for the Fourth Quarter.

## For First Three Quarterly Deposits:

| For 2017 sales, the projected escrow rate per cigarette, including the inflation a   | djustment, is \$0.0337416. |
|--|----------------------------|
| Quarterly Deposit Total:<br>(Units Sold during quarter x projected escrow rate per cigarette)  | = \$                       |
| For Fourth Quarter Deposits Only:  |                            |
| Total Escrow Due for Sales Year 2017:<br>(Total units sold for all four quarters x actual escrow rate per cigarette of   | ¢                          |
| Subtract Total Amount of Escrow Deposited for First Three Quarters   | - \$                       |
| Fourth Quarter Escrow Deposit Due:   | = \$                       |
| <b>Note:</b> If Manufacturer is also depositing escrow on RYO tobacco sales, add t RYO tobacco escrow total from page 2 of Certificate of Compliance for RYO To <i>combined deposit</i> , for cigarettes and RYO tobacco, to the escrow account. | •                          |

 Proof of deposit in form of statement of account from Financial Institution and any amendments to the qualified escrow agreement must be attached to this Compliance Certification.

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|                               | ution for Qualified Escrow Fund  |
|-------------------------------|--|
|                               |  |
| Institution:                  |  |
|                               | <u> </u>   |
|                               | Fax:   |
| Email:                        |  |
| Escrow Account:               |  |
|                               | Sub)Account:   |
| Cumulativa Danasit Amaunt     | (all Calas Vasys) for calas in Virginia.   |
| Cumulative Deposit Amount     | (all Sales Years) for sales in Virginia: \$  |
|                               |  |
| Part 6: Affidavit of Tol      | pacco Product Manufacturer (must be executed by an authorized officer)                                 |
|                               | ,  |
| Under penalty of perjury, I s | ate that the information contained in this Compliance Certification is true, correct and complete, and |
| that I am a qualified compar  | y officer authorized to bind the Tobacco Product Manufacturer filing this Certification.               |
| Namo:                         |  |
| Title:                        |  |
| Phone:                        | Fax:   |
|                               |  |
|                               | _ Signature:   |
| Date                          | _ Signature  |
| Notary:                       |  |
| City/County of                |  |
| Subscribed and sworn to be    | ore me on this date:   |
|                               |  |
| Signature:                    |  |
| wy commission expires         |  |
|                               |  |
|                               |  |
|                               |  |

Mail fully executed Compliance Certification to:

Tobacco Enforcement Unit Office of the Attorney General 202 N. 9th Street Richmond, Virginia 23219

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